

# The 90-Day Safety Training Plan: Onboarding Programs That Actually Stick



Ask ten safety leaders what happens in the first 90 days of employment and you will hear the same concern phrased ten different ways. New workers are most vulnerable, most impressionable, and most likely to get hurt. Yet onboarding often compresses safety into a single orientation session and hopes the rest will sort itself out on the job.

The data says it does not.

Across the United States and Canada, injury rates are consistently higher among workers in their first three months. In the U.S., analyses of injury surveillance data cited by the Occupational Safety and Health Administration show that inexperience is a recurring factor in serious and fatal incidents, particularly in construction, manufacturing, logistics, and energy. Canadian workers' compensation boards report similar patterns, with a disproportionate share of lost time injuries occurring early in employment.

This article is about fixing that gap. It lays out how to design a 90-day safety training plan that actually sticks, not as a checklist exercise but as a deliberate process that builds habits, confidence, and accountability. It is written for OHS professionals, HR leaders, CEOs, and business owners who want onboarding to reduce risk, not just satisfy auditors.

## **Why the First 90 Days Matter so Much**

The first 90 days are when work habits form. Behavioral science is clear on this point. Repeated actions during early exposure become default behaviors later. If shortcuts, unclear expectations, or inconsistent supervision define the early experience, those patterns are difficult to undo.

There is also a psychological element. New workers want to fit in. They watch closely to see what is rewarded, what is ignored, and what slows the job down. If safety rules are introduced on day one but quietly bypassed on day ten, the lesson is obvious.

From a business perspective, the stakes are high. According to insurance

industry estimates, a single lost time injury can cost tens of thousands of dollars when medical costs, replacement labor, investigation time, and productivity losses are included. Early injuries also increase turnover. Studies of frontline workers show that employees injured in their first year are significantly more likely to leave within 12 months.

A structured 90-day plan is not about more training hours. It is about sequencing learning so that people can absorb it, apply it, and revisit it as their understanding deepens.

## **The Problem with Traditional Onboarding**

Most onboarding programs front load information. New hires are given policies, videos, and manuals in rapid succession. Safety is covered, often thoroughly, but briefly. After that, training largely disappears until the next annual refresher.

This approach fails for three reasons.

First, cognitive overload. Research on adult learning shows that retention drops sharply when too much information is delivered at once. New hires are already processing job tasks, social dynamics, and organizational norms. Safety content delivered in a single block competes for attention and loses.

Second, lack of context. Many safety rules make sense only after someone has seen the job performed. Lockout procedures, confined space protocols, or traffic management plans are abstract until a worker understands the workflow.

Third, silence. Once orientation ends, many new workers hesitate to ask questions. They do not want to appear slow or incapable. Without structured follow ups, misunderstandings persist.

A 90-day plan addresses all three issues by spacing learning, tying it to real work, and creating regular opportunities for dialogue.

## **What an Effective 90-Day Plan is Designed to Achieve**

Before looking at structure, it is important to be clear about objectives.

An effective 90-day safety training plan aims to do more than transfer knowledge. It should:

- Build safe habits that align with real work conditions.
  - Increase confidence in speaking up about hazards and uncertainty.
  - Clarify supervisory expectations and accountability.
  - Reduce early injury risk and near misses.
  - Demonstrate due diligence if something goes wrong.

These outcomes matter equally to regulators, insurers, and employees.

## **The First 30 Days: Foundation and Clarity**

The first month sets the tone. Safety training in this phase should focus on clarity rather than completeness.

Orientation still matters. New hires need to understand core rules, emergency procedures, and their right to refuse unsafe work. In Canada, this includes explaining the internal responsibility system and worker participation rights under provincial OHS acts. In the U.S., it includes hazard communication, PPE requirements, and reporting obligations under OSHA standards.

But orientation should not try to cover everything. The goal is to give new workers enough understanding to work safely under close supervision.

What matters most in the first 30 days is presence. Supervisors should check in frequently, not to test knowledge but to observe behavior. Are workers using equipment correctly. Do they hesitate in risky situations. Are there informal shortcuts being passed along by peers.

Case investigations repeatedly show that early injuries often involve tasks that were demonstrated once but never reinforced. A serious hand injury in a U.S. food processing plant occurred when a new worker attempted a jam clearing task alone after seeing it performed informally by a coworker. The employer had trained on machine guarding but had not revisited the task after orientation. OSHA cited inadequate training specific to the task.

The lesson is simple. Early retraining is not redundancy. It is reinforcement.

### **Days 31 to 60: Application and Adjustment**

By the second month, most workers are performing core tasks more independently. This is where training often drops off and risk rises.

An effective 90-day plan uses this phase to connect rules to real situations. Short, focused sessions work best. Five to ten minutes before a shift. A walk through of a recent near miss. A discussion about why a procedure exists rather than just what it says.

This is also the ideal time to introduce job specific refreshers. For example, instead of a general fall protection course, review how fall risks appear on the actual site. Instead of generic lockout training, walk through the exact equipment the worker uses.

Canadian regulators often look favorably on this approach. In several provincial prosecution decisions, courts have noted when employers tailored training to the worker's actual duties rather than relying on generic modules. That specificity supports due diligence arguments.

Supervisors play a central role here. They are the translators between policy and practice. Without their engagement, the second month becomes a missed opportunity.

### **Days 61 to 90: Ownership and Accountability**

The final phase of the 90-day plan is about ownership. By now, new workers should understand not only how to do the job but how to recognize when something is unsafe.

This is the time to invite participation. Ask new workers what surprised them. What felt unclear. What they see others doing that conflicts with training.

These conversations are invaluable. New eyes often notice risks that experienced workers have normalized.

Several organizations have reported success using short safety reflections at the 90-day mark. Not a test, but a conversation. What hazards do you feel confident managing. Where do you still have questions. What would you change if you could.

From a measurement standpoint, this phase is also where competency checks make sense. Can the worker perform critical tasks safely without prompts. Do they know how to respond to an abnormal situation.

Insurers increasingly recognize the value of this approach. Some North American insurers now offer risk management credits for documented onboarding programs that include staged training and supervisor verification.

## **Real World Outcomes from Structured Onboarding**

The difference a 90-day plan makes is measurable.

A Canadian logistics company implemented a structured onboarding program after noticing that over 40 percent of its injuries involved employees with less than six months of tenure. The program included weekly supervisor check ins and task specific refreshers in the first 60 days. Within two years, early tenure injuries dropped by nearly half, and near miss reporting increased significantly. Workers' compensation premiums stabilized despite workforce growth.

In the U.S., a construction firm redesigned its onboarding after a fatal incident involving a worker in his third week on site. The investigation revealed that while orientation was thorough, no follow up occurred as tasks changed. After implementing a 90-day plan with scheduled touchpoints, the company saw a reduction in serious incidents and received positive feedback during subsequent OSHA inspections.

The common thread was intention. Onboarding was treated as a process, not an event.

## **Regulatory Expectations in the U.S. and Canada**

While there is no single rule mandating a 90-day plan, regulatory expectations strongly support the approach.

Both U.S. and Canadian regulators assess whether training is adequate for the worker's experience level and assigned tasks. Early injuries often trigger questions about onboarding quality.

The table below outlines key regulatory considerations that make structured onboarding a practical risk control.

Area	United States	Canada
Training timing	OSHA expects training before exposure and when job conditions change. Early task changes without retraining are a common citation factor.	OHS laws require training that is appropriate to the work and worker experience. New or young workers are often highlighted.
Supervisor role	Supervisors are expected to enforce and reinforce training in practice.	Due diligence standards emphasize supervision as part of training effectiveness.
Documentation	Orientation records alone are often insufficient after an incident.	Regulators frequently look for evidence of ongoing instruction and worker understanding.
Worker participation	Encouraged through reporting and hazard identification.	Often explicitly required through committees or worker representatives.

A 90-day plan aligns naturally with these expectations.

## Avoiding Common Pitfalls

Even well-intentioned programs can stumble.

One pitfall is treating the plan as rigid. Different roles require different pacing. A 90-day plan should provide structure, not inflexibility.

Another is failing to train supervisors. If supervisors see onboarding as an HR task rather than a leadership responsibility, follow through will suffer.

Finally, avoid making the plan invisible. New workers should know that the organization invests in their safety over time. Transparency builds trust.

## The Business Case for CEOs and Owners

For senior leaders, the value of a 90-day safety training plan extends beyond compliance.

It reduces early injuries and claims. It improves retention by showing employees they are supported. It strengthens culture by aligning words and actions. And it creates defensible evidence of due diligence if an incident occurs.

In a tight labor market, onboarding is also a signal. Workers talk. A company known for throwing people into the deep end will struggle to attract experienced talent.

## **Closing Thoughts**

The first 90 days of employment are not just a probationary period. They are a safety critical window.

Organizations that treat onboarding as a single day event miss that reality. Those that design deliberate, phased safety training build habits that last far beyond the first quarter.

For OHS professionals, HR leaders, CEOs, and business owners across the U.S. and Canada, the question is not whether onboarding includes safety training. The question is whether that training is designed to stick when it matters most.

When the next new hire walks through the door, the first 90 days will shape far more than their productivity. They will shape whether that person goes home safe, confident, and ready to contribute for years to come.